

22 September, 1997

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Dear Scott ,

The Wynyard Project demonstrated to us all how we can work together to create a new format which delights our customers and secures new development opportunities for all of our futures.

I would just like to thank you and your team for the effort and commitment that allowed us to put the store in the market place in such a dynamic way. I believe it also demonstrates our ability to get things done by working together with common goals. The Wynyard project taught us how to use space and break new ground as to what can be done.

I clearly recognise that this project did not just happen. There were enormous challenges, and these were all overcome to produce an exceptional store.

The Wynyard project started as a cave, dark, dingy and damp. By the time we were finished, you must have believed that we had found Aladin's Lamp.

Again thank you and look forward to the lessons we learnt that will increase our performance in future projects.

With highest regards,

**ANDREW TREGASKIS**  
State Manager NSW

